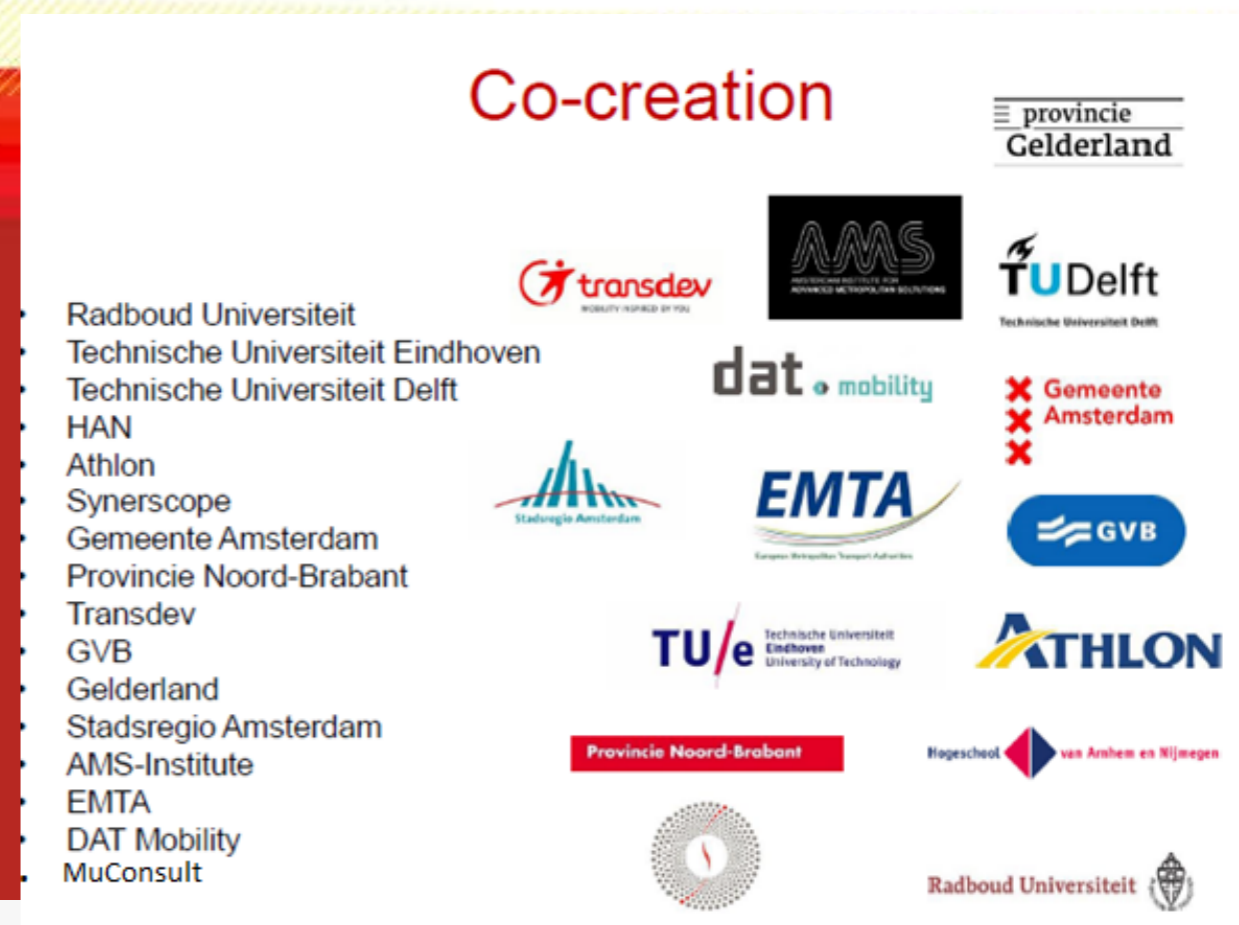


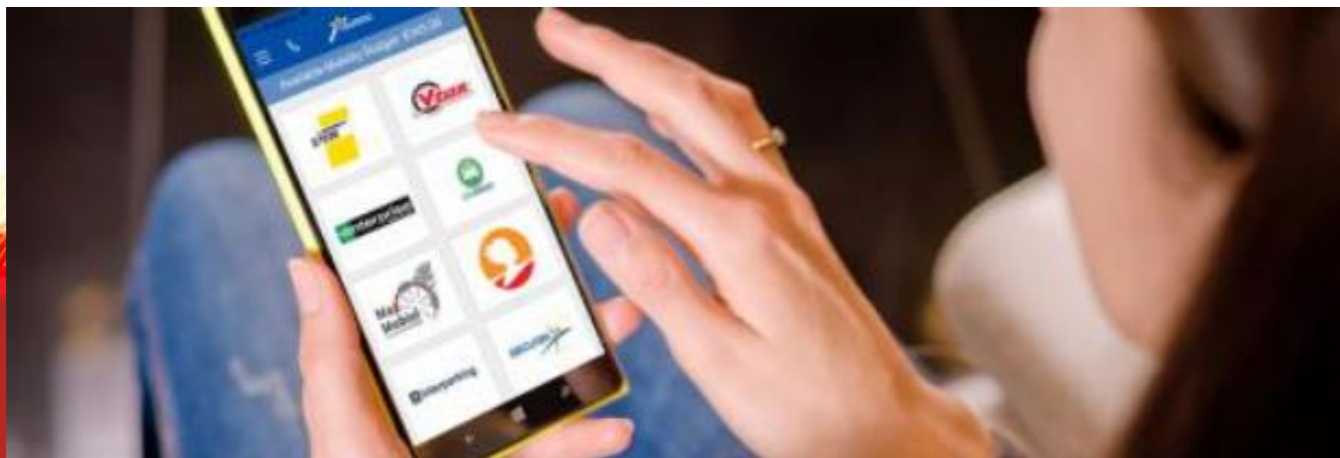
SCRIPTS: Smart Cities' Responsive Intelligent Public Transport Systems

- Prof. Dr. Henk Meurs, Radboud University



Agenda

1. Introductie SCRIPTS, Prof. dr. Henk Meurs, Radboud Universiteit en MuConsult
2. Marktpotentie MaaS in relatie met samenstelling bundel van mobiliteitsdiensten, Dr. Ir. Valeria Caiati, TU Eindhoven
3. Afstemming wensen gebruikers en aanbod van MaaS-diensten, Dr. Ir. María J. Alonso González, TU Delft en het KIM
4. Planning van MaaS-diensten vanuit onzekerheid, Dr. Peraphan JITTRAPIROM, Radboud Universiteit
5. Agenda voor de toekomst, Dr. Ir. Niels van Oort, TU Delft
6. Discussions with participants, Henk Meurs en Niels van Oort



Introduction to SCRIPTS (2015)

Aanleiding SCRIPTS: toekomstige wensen reizigers

- Geïntegreerde, flexibele vormen van vervoer (collectief en individueel)
- Gepersonaliseerde aanbiedingen
- One-stop-shop planning, boeken, betalen en reisinformatie
- Naadloos aansluiten op hoogwaardige OV-assen


Veranderingen in aanbod (aanvulling op conventioneel OV)

- Flexibele en/of hybride vormen van mobiliteitsdiensten
- Flexibele inzet materieel en personeel, mn buiten spitsen
- Ontwikkeling platforms voor interactie reizigers en aanbieders diensten \
- Van enablers naar integrators en brokers

Maar:

- Willen reizigers die flexibiliteit wel icm betere reisplanningssystemen
- Hoe flexibele vormen aansluiting op OV met vaste dienstregelingen
- Zijn er business modellen te ontwikkelen
- Hoe dit goed te organiseren en te regelen
- Hoe te plannen in grote onzekerheden

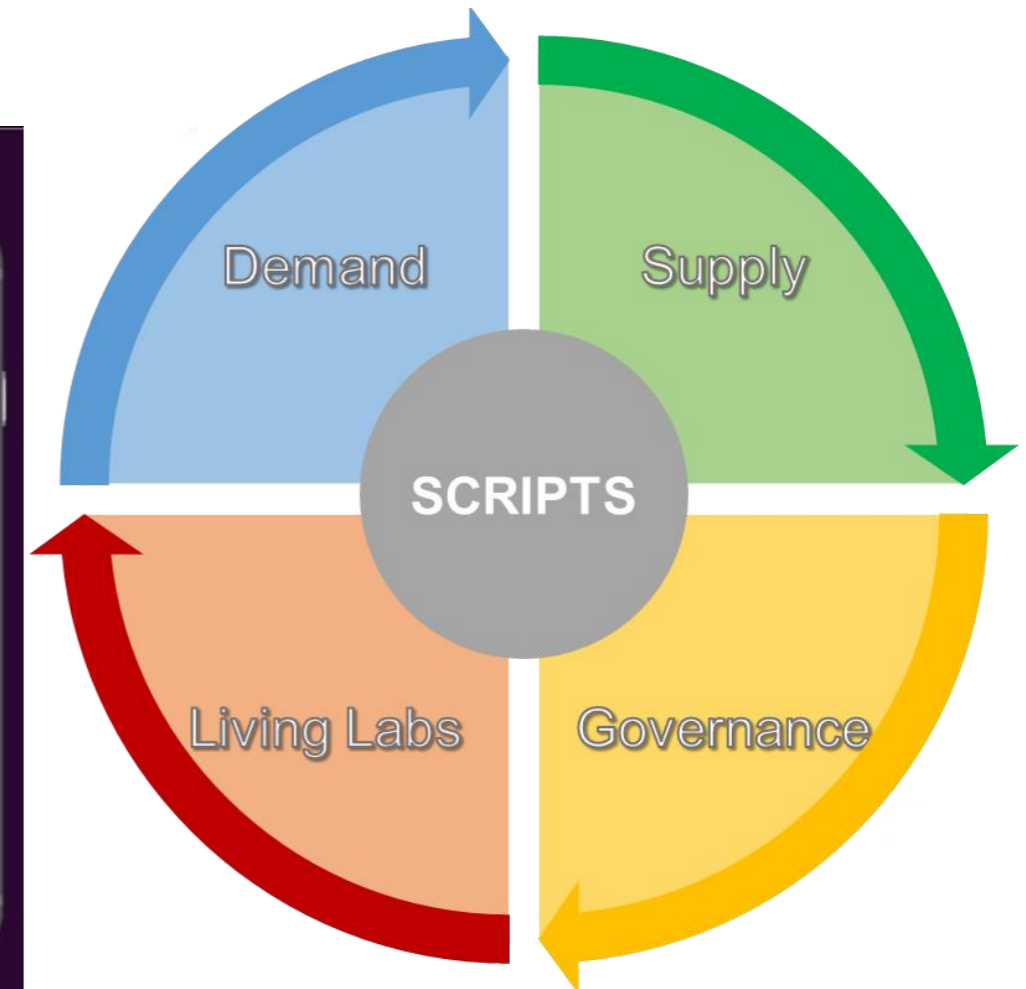
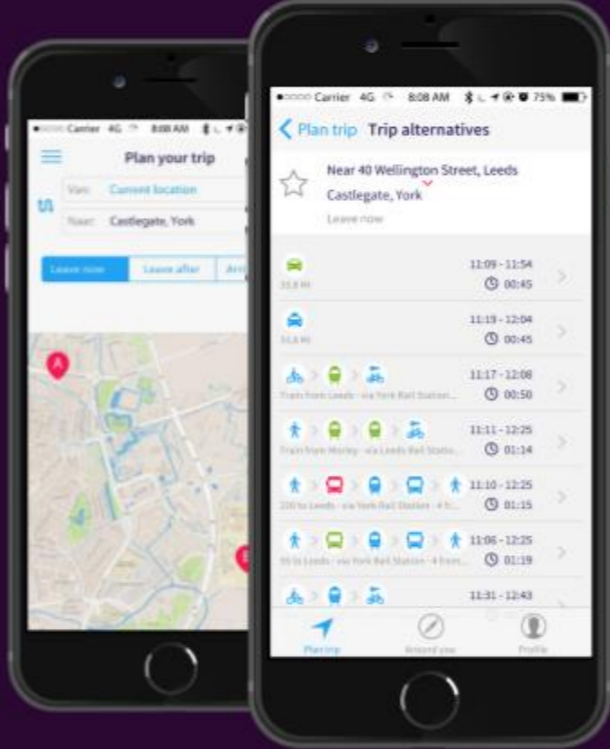
Onderdelen SCRIPTS



Plan your trip

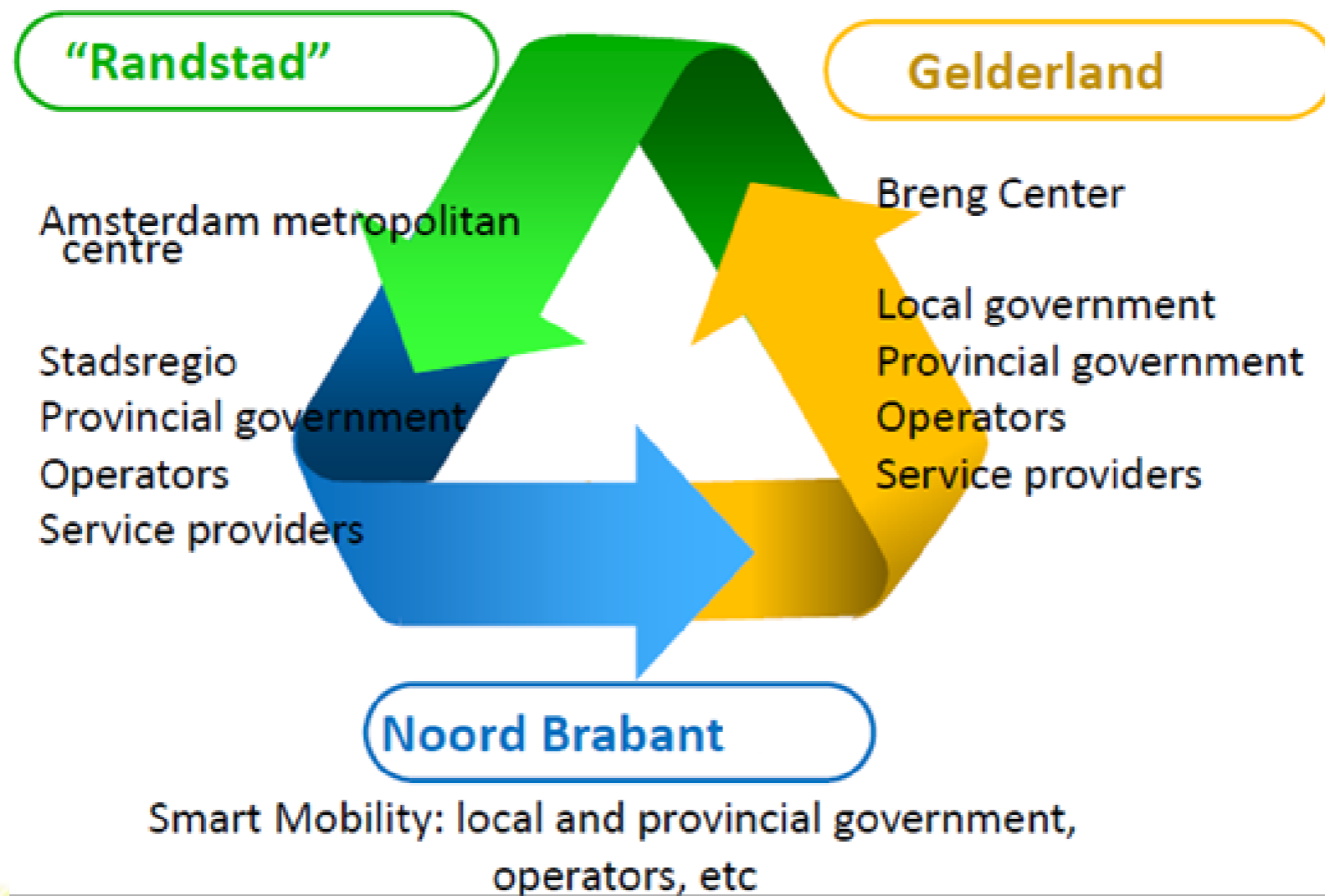
Discover all travel options at a glance

- Current location & personalized search
- Bus, train, taxi, cycling and walking
- Choose from the best overall options
- Clear overview of your selected trip

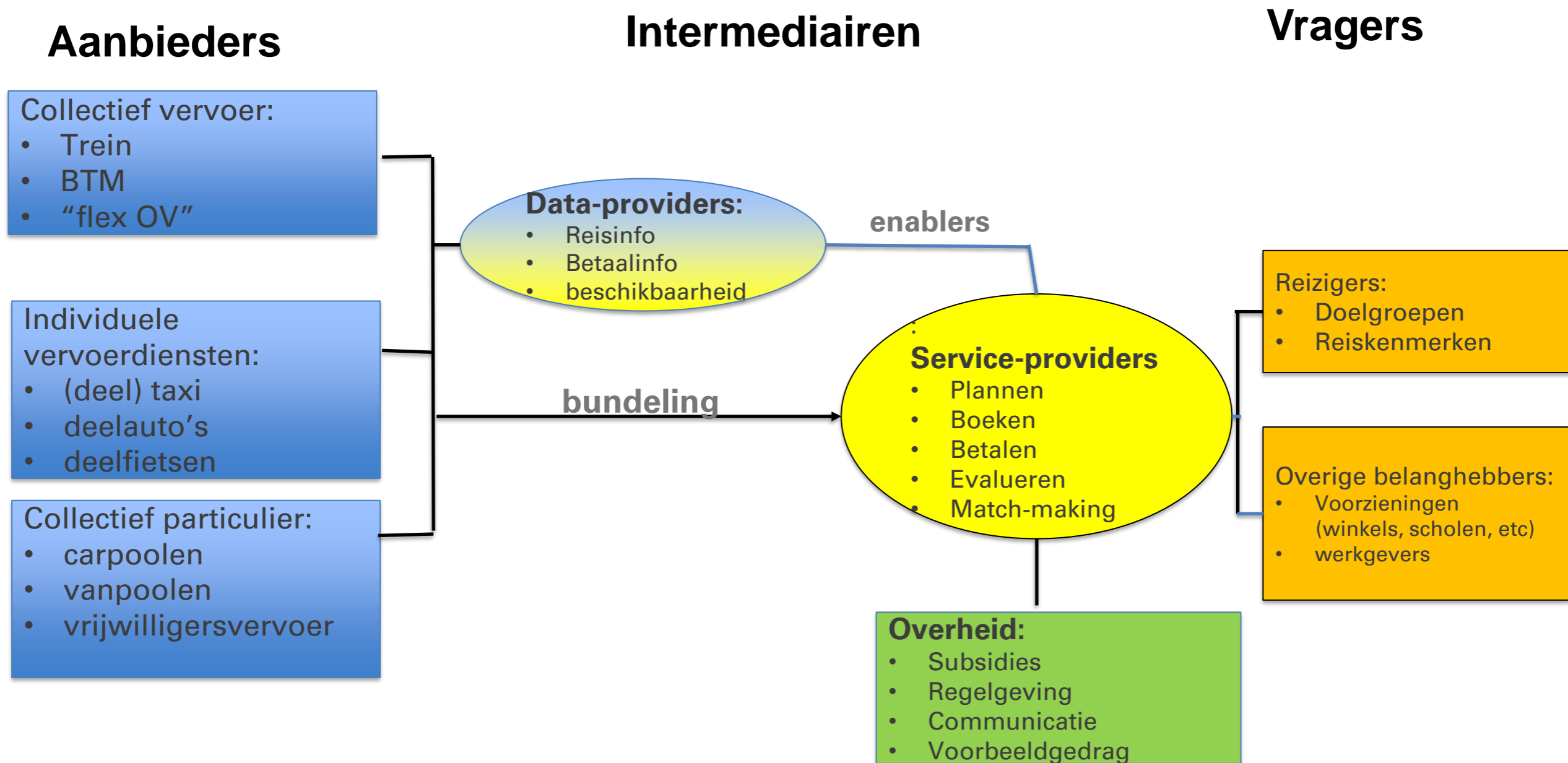


Role of pilots (1) Three pilots SURF

Three regional networks (triple helix) sharing knowledge, best practices and experiences during and beyond project



MaaS: vele belanghebbenden werken samen



Bereikte resultaten

- Ontwikkelen van state-of-the-art kennis:
 - Dissertaties en talloze artikelen in gerenommeerde tijdschriften
 - Internationale bevestiging/erkenning Nederland als kennisland MaaS
- Leveren aan bijdrage aan de praktijk
 - Inbreng in White Paper I&W→7 regionale pilots
 - Inzichten in marktpotentie en afstemming vraag-systemen
 - Co-creatie technieken→samen MaaS ontwikkelen
 - Lessen voor ontwikkeling partnership bedrijven en overheden
- Verdere uitwerking in vervolgprogramma's
 - Zowel in binnenland als Europees
- Kortom: SCRIPTS heeft geleverd.....
- Verdere algemene informatie over SCRIPTS:
 - Prof. dr Henk Meurs, h.meurs@fm.ru.nl

An aerial night photograph of a city, likely Eindhoven, with a prominent red overlay. The image shows a mix of modern and older buildings, a large green park area, and a multi-lane road with light trails from traffic. The red overlay is semi-transparent, allowing the city lights and structures to be visible underneath.

MaaS market potential in relation to bundle composition of mobility services

MARCH 25TH, 2021

Valeria Caiati, Researcher, Department of the Built Environment, Urban Planning and Transportation Group

The SCRIPTS team

Urban Planning and Transportation Group



Explore the demand side of MaaS



Zoom into:

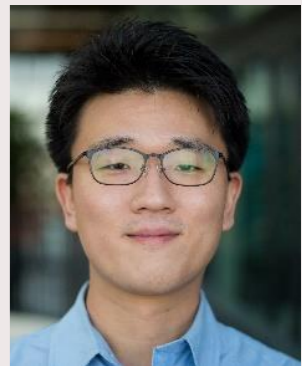
- influential factors on individual decision to adopt MaaS
- effect of MaaS on day-to-day travel behavior with respect to the transport mode choice



Valeria Caiati



Anna-Maria Feneri



Sunghoon Jang



Soora Rasouli



Harry Timmermans

MaaS as...

4	Integration of societal goals: Policies, incentives, etc.
3	Integration of service offer: Bundling/subscription, contracts, etc.
2	Integration of booking and payment: Single trip-find, book and pay
1	Integration of information: Multimodal travel planner, price info
0	No integration: Single, separate services

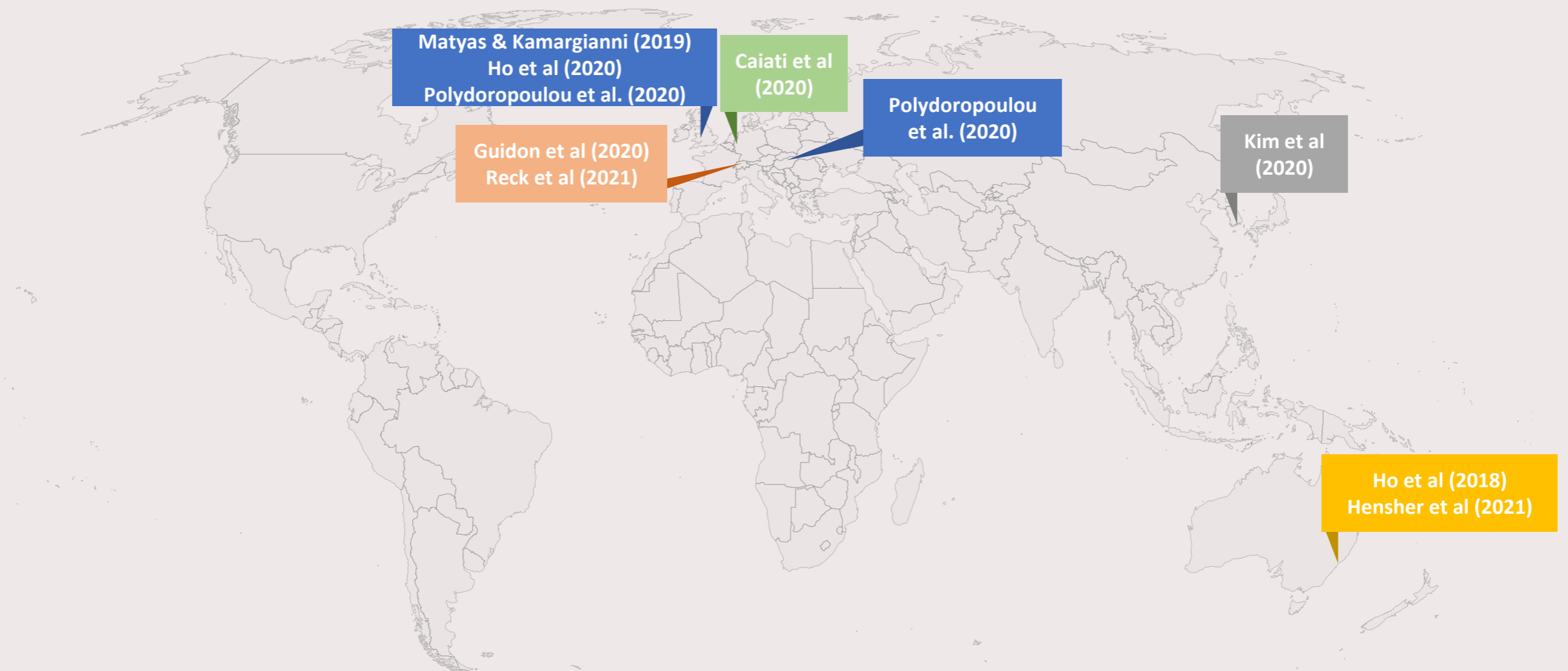
Sochor, J. et al. (2018)

whim
zenGO
UbiGo

	Package 1	Package 2	Package 3
Integration of societal goals (4)	Icon: Money	Icon: Money	Icon: Money
Integration of service offer (3)	Icon: Money	Icon: Money	Icon: Money
Integration of booking and payment (2)	Icon: Money	Icon: Money	Icon: Money
Integration of information (1)	Icon: Money	Icon: Money	Icon: Money
No integration (0)	Icon: Money	Icon: Money	Icon: Money
Service Availability	Bus: ✓ Bike: ✗ Car: ✗	Bus: ✓ Bike: ✓ Car: ✗	Bus: ✓ Bike: ✓ Car: ✓
Action	Order now	Order now	Order now

Subscription-based service based on bundling and nonlinear pricing schemes

Studies on MaaS bundling



Individuals' preferences for MaaS bundles and their willingness to pay have emerged as key research issues on the demand side

Bundling

Importance to understand which combinations of transportation modes to offer at which price points and which pricing schemes

Conventional bundle choice

<u>Alternative 1</u>	<u>Alternative 2</u>	<u>Alternative 3</u>
X €/month	Y €/month	Z €/month
Unlimited rides PT 2 hours shared bike 10% discount taxi	40% discount PT 60 min shared car 20 km taxi	Pay as you go PT 120 min shared car 50% discount shared bike
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Menu based choice

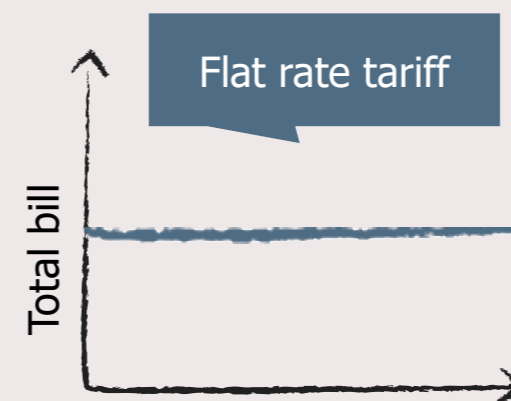
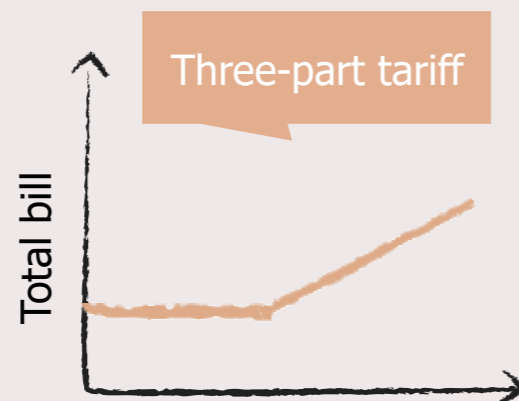
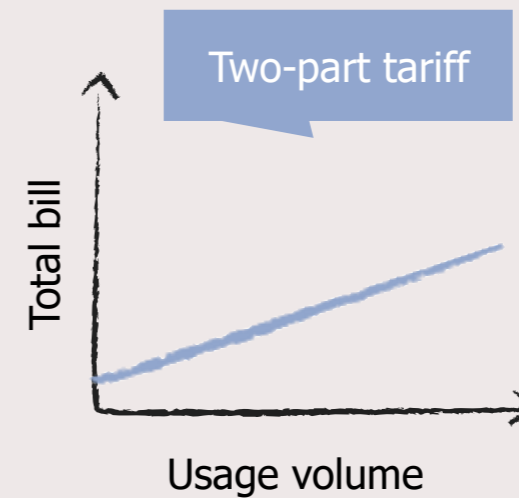
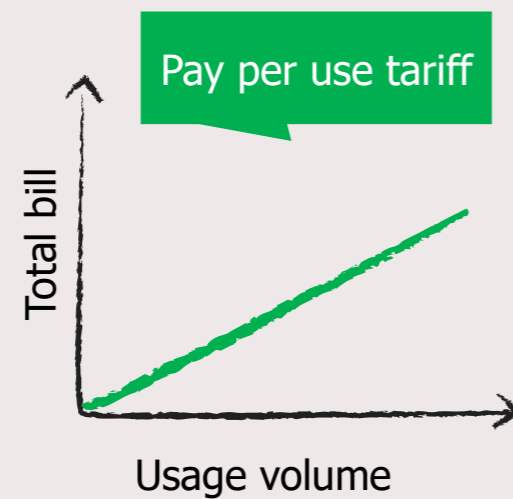
Build your ideal bundle

X €/month

☒ Unlimited rides PT
☐ 1 free hour/day shared bike
☒ 20% discount taxi
☒ 60 min shared car

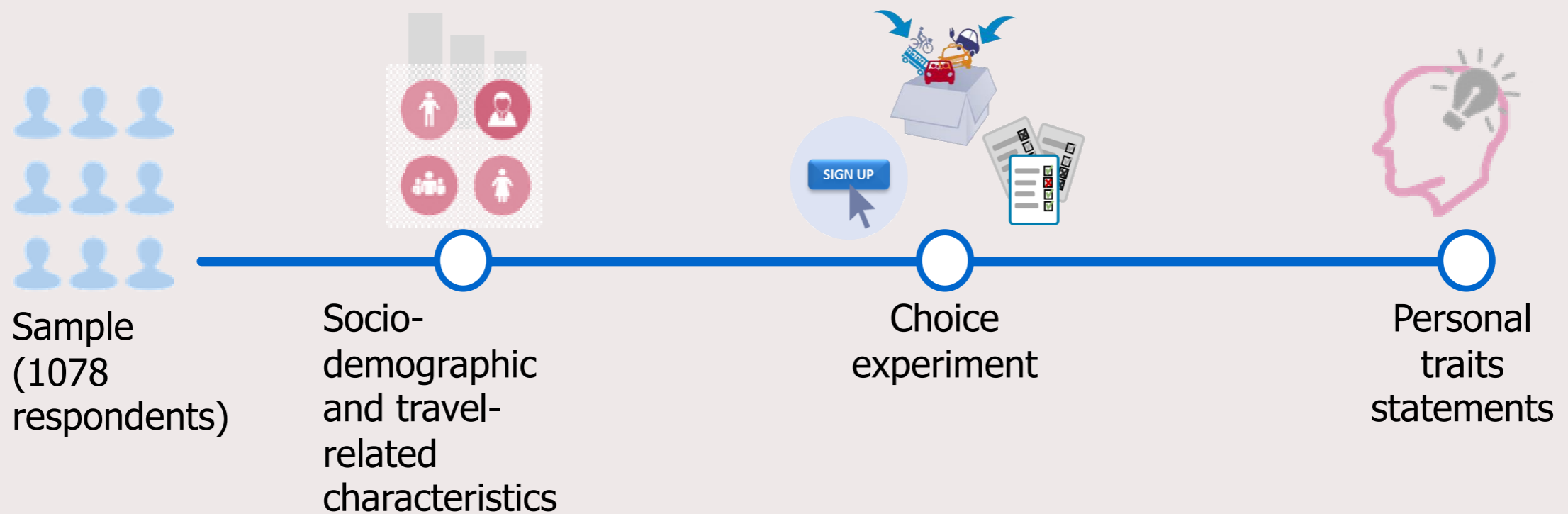
Pricing schemes

In considering MaaS as new subscription-based services, pricing of services is crucial for service differentiation



Data used for bundle configuration study

Data collected through a web-based survey conducted in the Amsterdam and Eindhoven (2017)



Caiati et al. (2020)

Subscription and bundle choice

Data collected through a web-based survey conducted in the Amsterdam and Eindhoven



Respondents stated in the 17% of the choice situations that they would be interested to subscribe

MaaS adopters



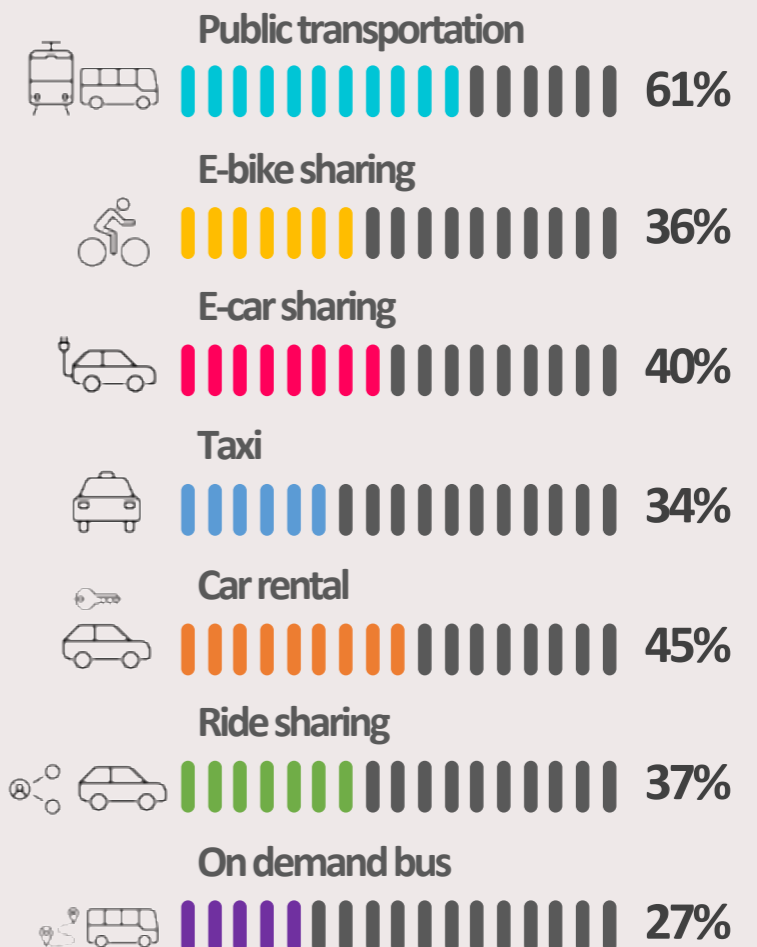
55% own a car



87% own a bike
13% own an e-bike



11% own a car sharing membership
50% own a season ticket for public transportation



Findings from:

Caiati, V., Rasouli, S. and Timmermans, H. (2020)

Jang, S., Caiati, V., Rasouli, S. and Timmermans, H. (2020)

End-users preferences for MaaS subscription

Monthly price



People tend to be highly sensitive to the monthly price they are asked to pay for a monthly subscription

Social influence



Social influence also plays an important role in MaaS adoption. People tend to be more willing to subscribe to MaaS when they have positive reviews of the service and when more relatives, friends and colleagues already have a subscription

Individual characteristics

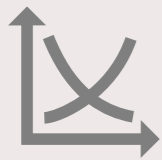


Most socio-demographic variables and travel-related characteristics have significant effects on the subscription intention

*Findings from:
Caiati et al. (2020)*

End-users preferences for bundles

Pricing



Bundle configuration choice driven by the pricing schemes offered
Preference for flat rate plans or two part plans, as in the case of e-bike sharing and on demand bus

End-Users



Choice about bundle configuration is systematically related to socio-demographics and transport related characteristics of the respondents

Cross-effect



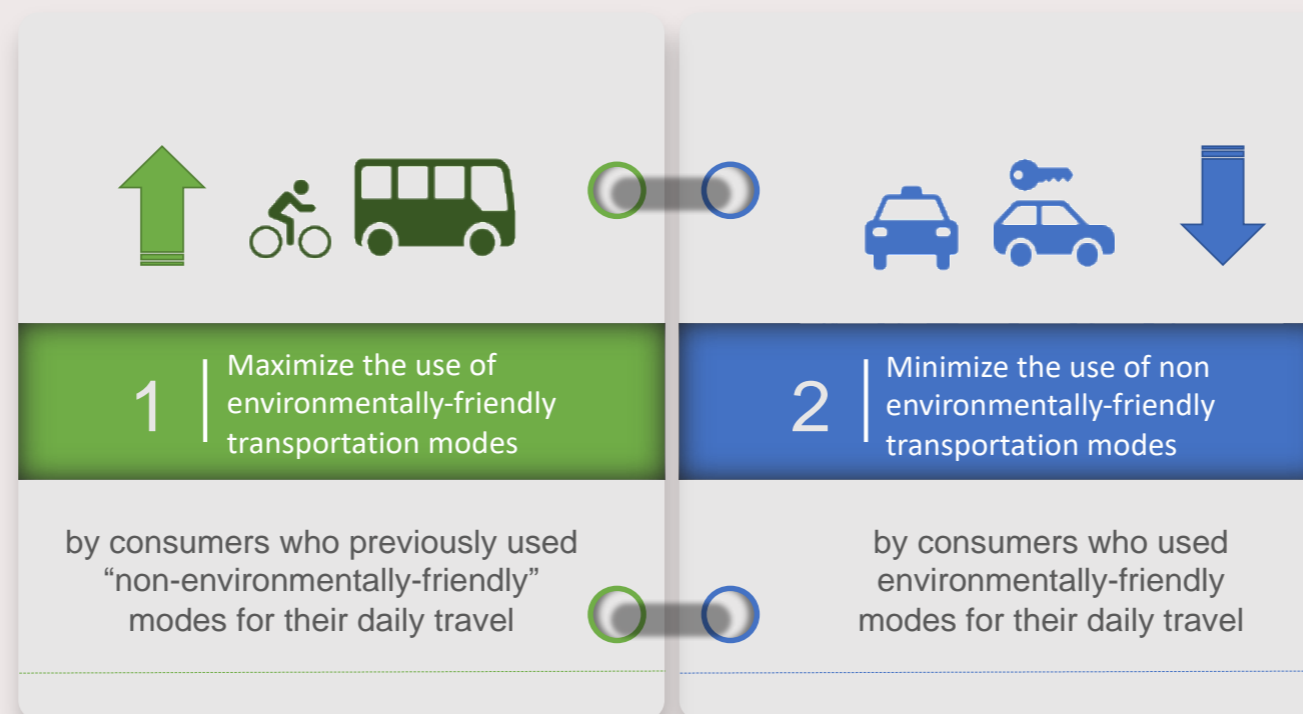
The cross-effect is highest for the combination e-bike sharing and taxi, indicating that respondents prefer to include both e-bike and taxi in their bundle
The cross-effect is most negative for the combination of car rental and on-demand bus

*Findings from:
Caiati et al. (2020), Jang et al. (2020)*

Effect of MaaS bundles

The sustainability effects of MaaS depend on how many people subscribe to MaaS, their current transportation modes and which bundle they choose and use

MaaS should achieve two objectives to improve the sustainability of the transportation system



Jang et al. (2020)

Effect of MaaS bundles



Environmentally-friendly consumers

35%

Of the subscriptions involved non-environmentally friendly modes (taxi, car rental, ride sharing)



Non environmentally-friendly consumers

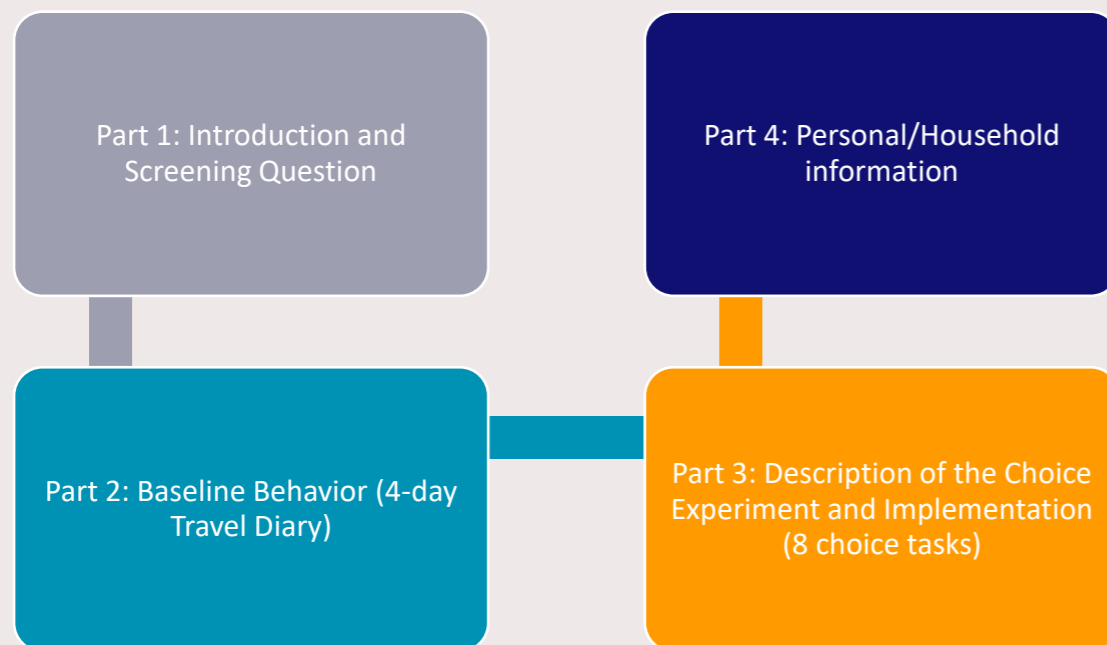
45%

Of the subscriptions involved environmentally friendly modes (public transportation, e-bike sharing, e-car sharing, on demand bus)

Jang et al. (2020)

Effect of MaaS on day-to-day travel behaviour

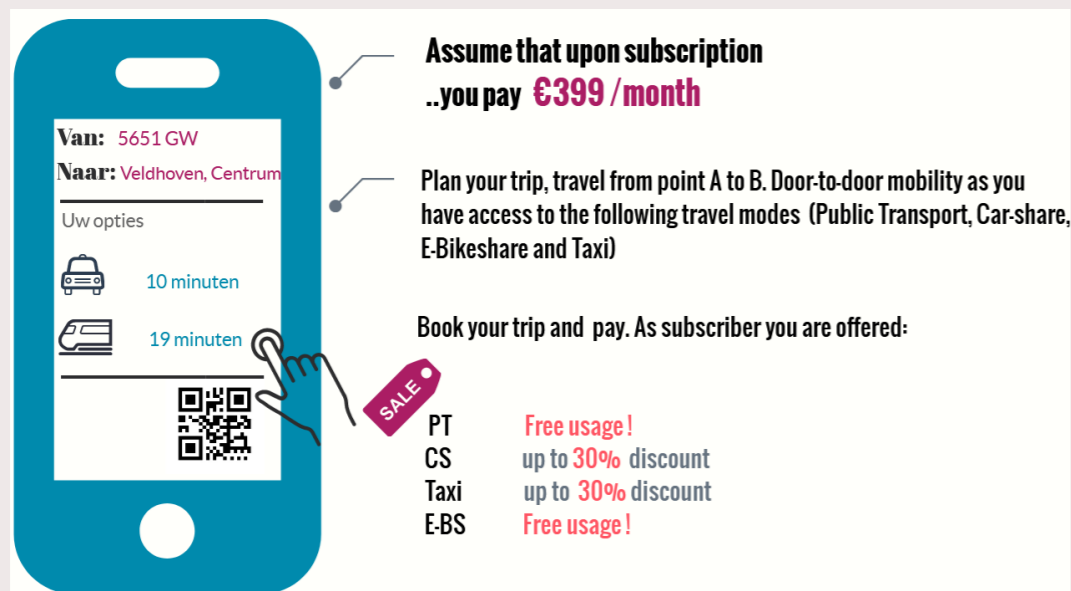
To model the **switch in terms of transportation mode choice** as a result of a hypothetical subscription to MaaS, a survey has been conducted (Rotterdam, Amsterdam and Utrecht), consisting of 4 parts:



MaaS Mobiliteitsbundels			
Bundel A	Bundel B	Bundel C	Bundel D
€0 per maand	€49 per maand	€99 per maand	€399 per maand
Boek uw reis en betalen. Als lid heeft u: E-Fietsdelen: Kortingen tot 75% per reis !	OV: tot 20% korting Autodeel: tot 10% kortingen Taxi: tot 10% kortingen E-Fietsdelen: Gratis !	OV: tot 40% kortingen Autodeel: tot 20% kortingen Taxi: tot 20% kortingen E-Fietsdelen: Gratis !	OV: Gratis ! Autodeel: tot 30% kortingen Taxi: tot 30% kortingen E-Fietsdelen: Gratis !

Feneri et al. (2020)

Stated adaptation choice experiment



**Assume that upon subscription
..you pay €399 /month**

Plan your trip, travel from point A to B. Door-to-door mobility as you have access to the following travel modes (Public Transport, Car-share, E-Bikeshare and Taxi)

Book your trip and pay. As subscriber you are offered:

- PT: Free usage!
- CS: up to 30% discount
- Taxi: up to 30% discount
- E-Bike: Free usage!

Your reported trip					
Day	Tuesday				
Trip Purpose	Commuting to work				
Travel Mode	Car-as-Passenger				
Travel Distance	1-5 km				
Time Pressure	No time pressure				
		MaaS OV	MaaS Carshare	MaaS Bikeshare	MaaS Taxi
Travel Cost	1-5 €	0 €	0.6 €	Free!	6.6 €
Trip Duration	Less than 5 min	2.2 min	3.2 min	5 min	2.5 min
Access Time	9-12 min	6-9 min	0-3 min	0-3 min	-
Waiting Time	-	0 min	>5 min	-	-
Egress Time	6-9 min	9-12 min	0-3 min	-	-
Parking Cost	1.10 €/hour	-	Free	-	-
Parking Time	5-10 min	-	5-10 min	-	-
Number of transfers	-	Zero transfers	-	-	-
Make your new choice !	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>

Feneri et al. (2020)

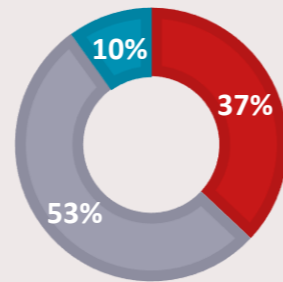
Data collection and exploration

N=2143:

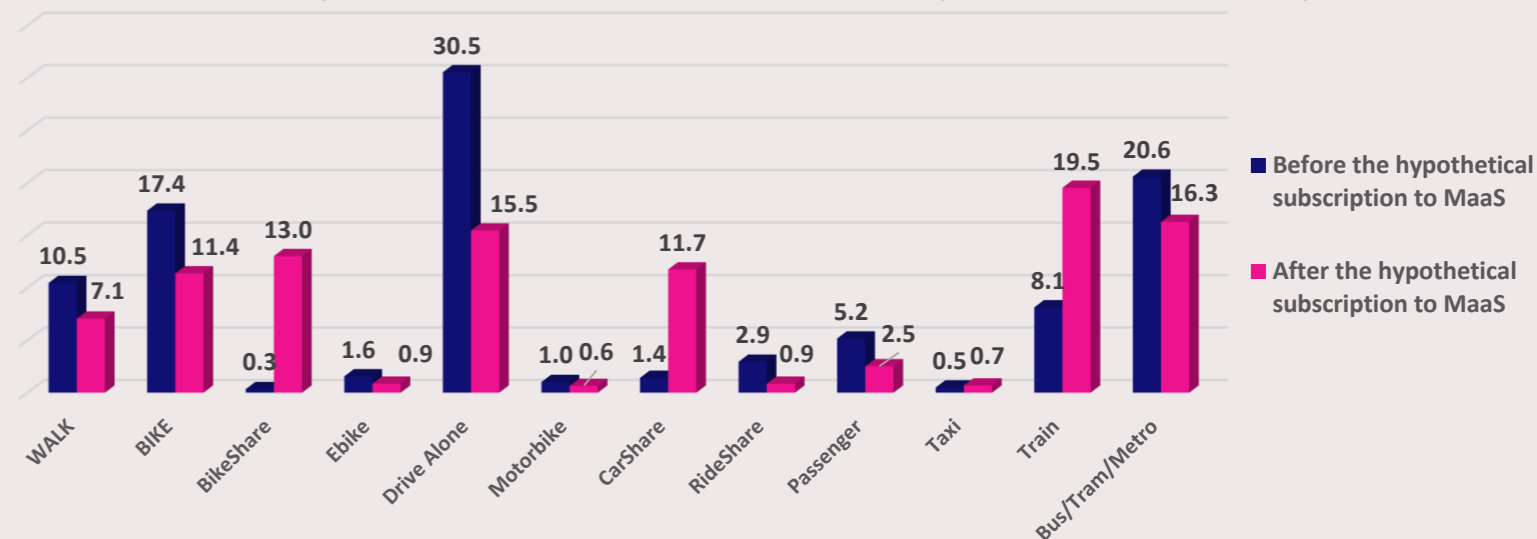
■ 37% of the sample showed no interest

■ 53% of the respondents indicated interest in subscribing to MaaS

■ 10% showed a strong interest in the service



A total of 1010 respondents were used for analyses and 8080 trips



Findings from:
Feneri et al. (2020)

Results on MaaS potential to alter daily travel patterns

Inertia effects



Respondents tend to stick with their current transportation mode. **Younger age groups** are more eager to choose a MaaS mode compared to older age groups. Travelers who currently are **drivers or passengers of privately owned cars** are less willing to continue using their current mode compared with walkers or bikers.

Combination of pricing factors



It is not price per se but the **combination of monthly fees and the discounts** for various transportation modes within a specific bundle to affect the preference towards a specific mode within a bundle

Mode choice



Respondents have a higher tendency to **choose public transportation**, followed by bike sharing, from the inventory of transportation modes in their MaaS bundle. **Bundle C** with 40% discount for public transportation, 20% discount for car sharing and free bike usage positively impacts the tendency of choosing these modes.

*Findings from:
Feneri et al. (2020)*

Concluding remarks



01

Public transportation plays a key role in MaaS development



02

MaaS may improve but also deteriorate the sustainability of the transportation system, depending on the kind of transitions between transportation modes that are induced.



03

Findings may support informed decision about pricing and business strategies, service design and user targeting



Thank you! Questions?

Valeria Caiati, Urban Planning and Transportation Group, v.caiati@tue.nl

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Demand and supply of urban on-demand mobility services

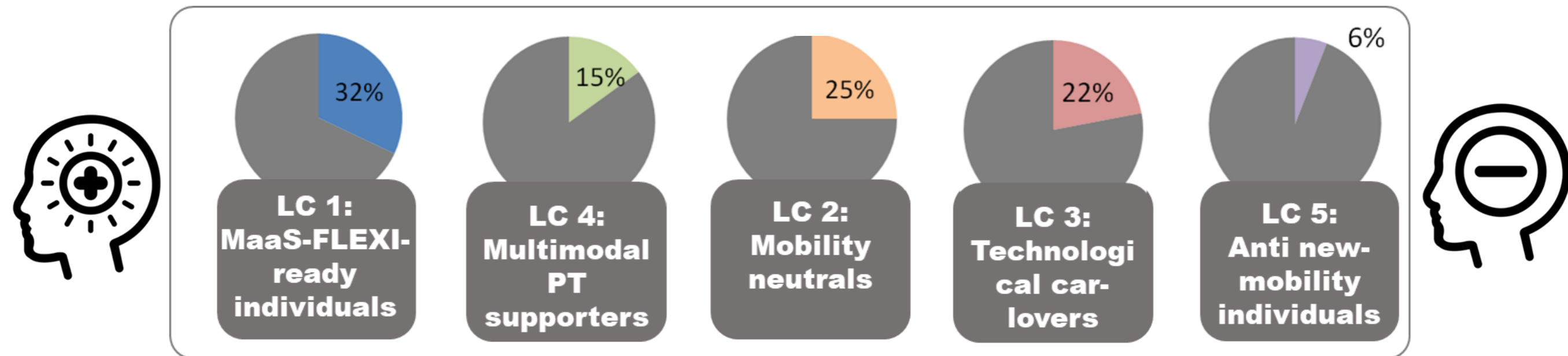
25th March 2021



María J. Alonso González,
Jishnu Narayan, Niels van Oort,
Oded Cats, Serge Hoogendoorn



Five distinct clusters regarding attitudes towards MaaS



Main barriers to MaaS adoption



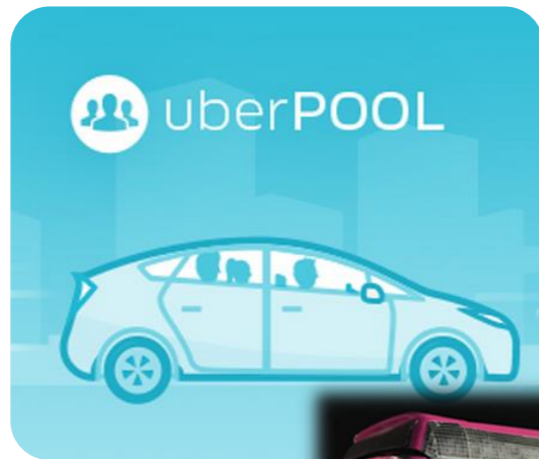
High (car) ownership need



Low technology adoption

- Policies that can help MaaS adoption: (1) Promote MaaS services for occasions for when private car unavailable, and (2) offer hybrid systems that do not require a mobility app (e.g., smartcard).

Pooled on-demand services: an important piece in MaaS and the future of mobility?



Current usage is still limited and does not provide insights into potential demand.



Survey Form					
[Header Bar]					
[Section 1]		[Section 2]		[Section 3]	
<input checked="" type="checkbox"/>	[]	<input type="checkbox"/>	[]	<input type="checkbox"/>	[]
<input type="checkbox"/>	[]	<input type="checkbox"/>	[]	<input checked="" type="checkbox"/>	[]
<input type="checkbox"/>	[]	<input checked="" type="checkbox"/>	[]	<input type="checkbox"/>	[]

Word Cloud: MPN, Mobiliteit, verplaatsingsgedrag analyse, auto kopen, fiets, verhuizen, kinderen krijgen, trouwen, verhuizing, verplaatsingsgedrag analyse, mobiliteitsonderzoek, lopen, Nederland, MPN, tram, auto, verhuizen, personen, jaarlijks, verplaatsingsgedrag analyse, mobiliteitsonderzoek, van baan veranderen, personen, auto kopen, dagboekje, verhuizen, MPN, trouwen, verhuizen, jaarlijks.

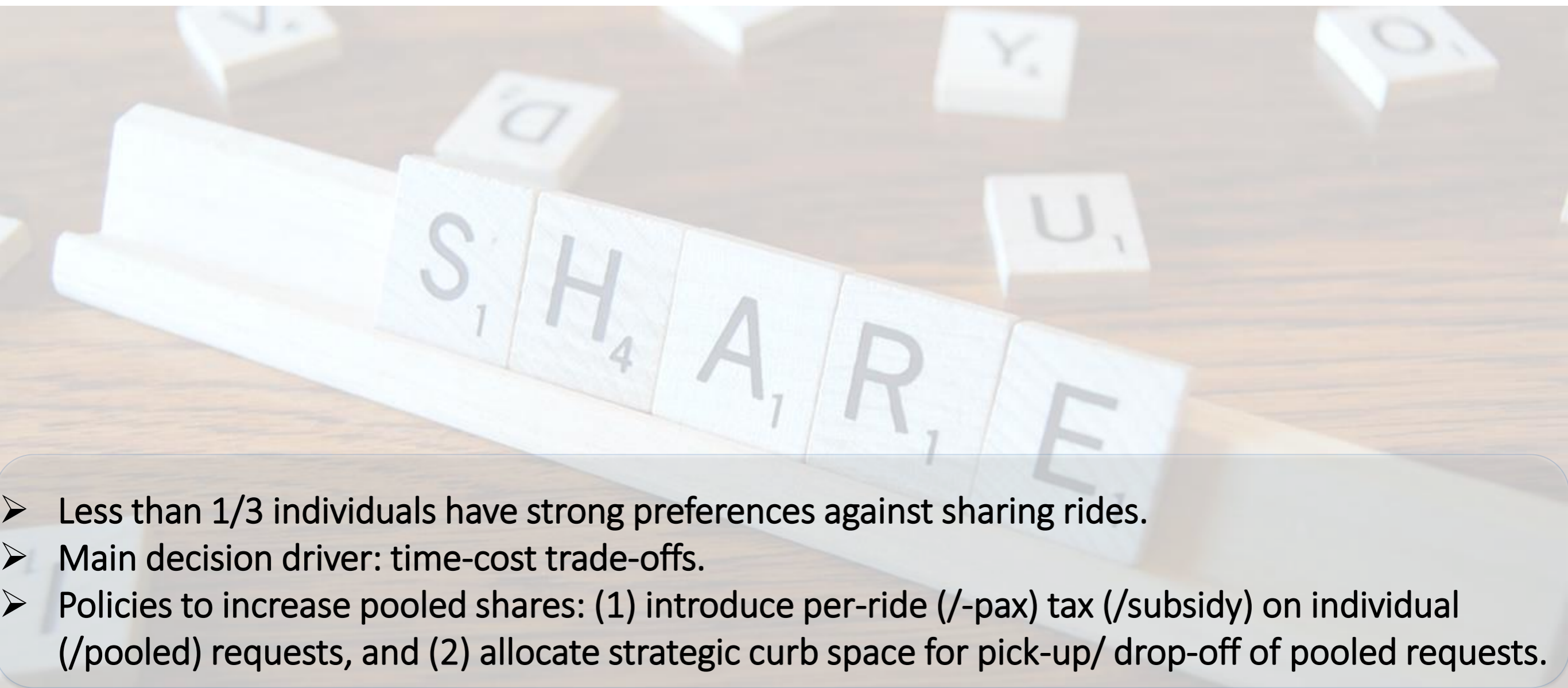
Surveys can help!

Stated preference experiments are a useful tool to investigate individuals' preferred trade-offs



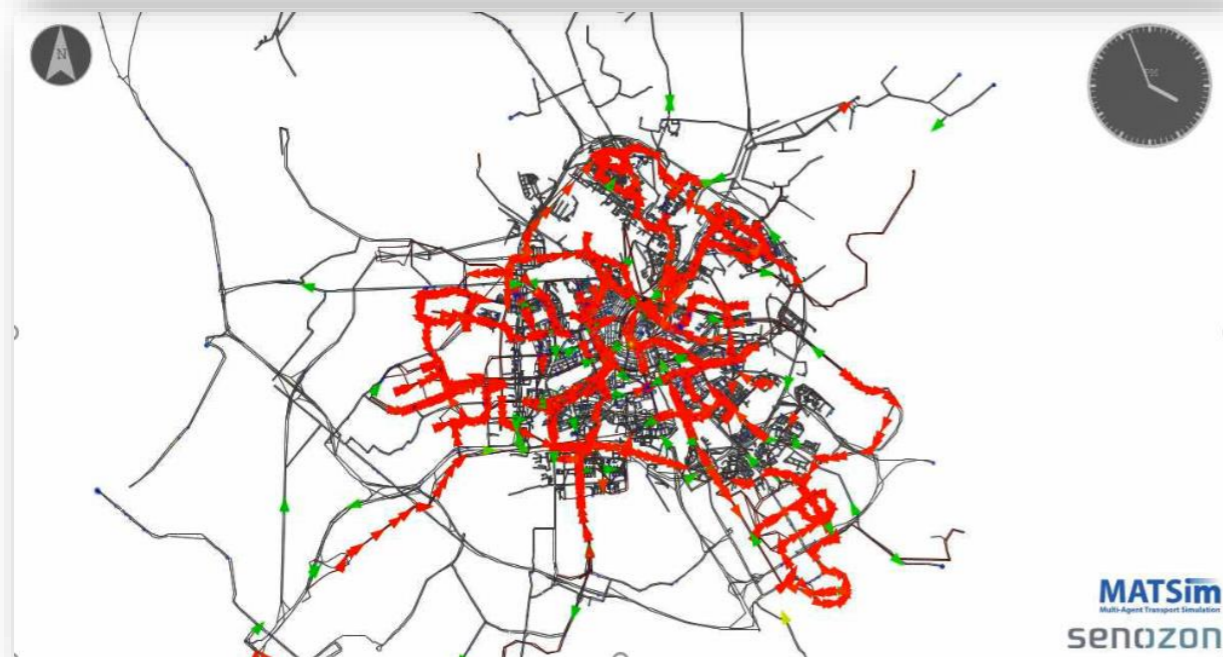
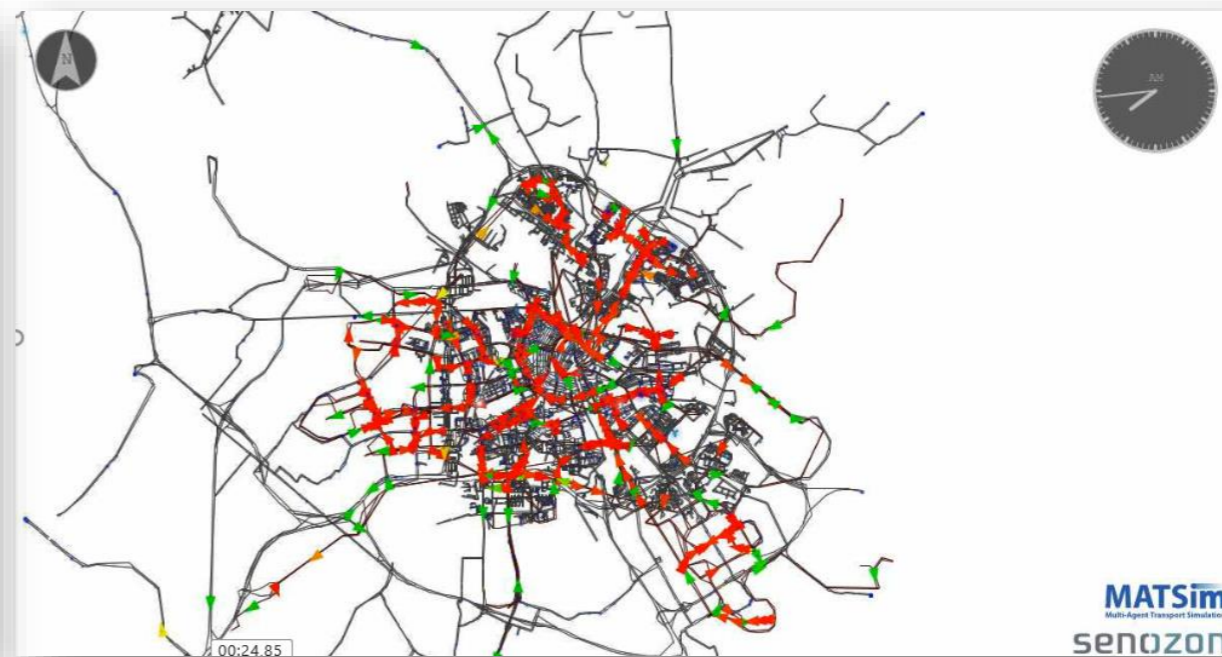
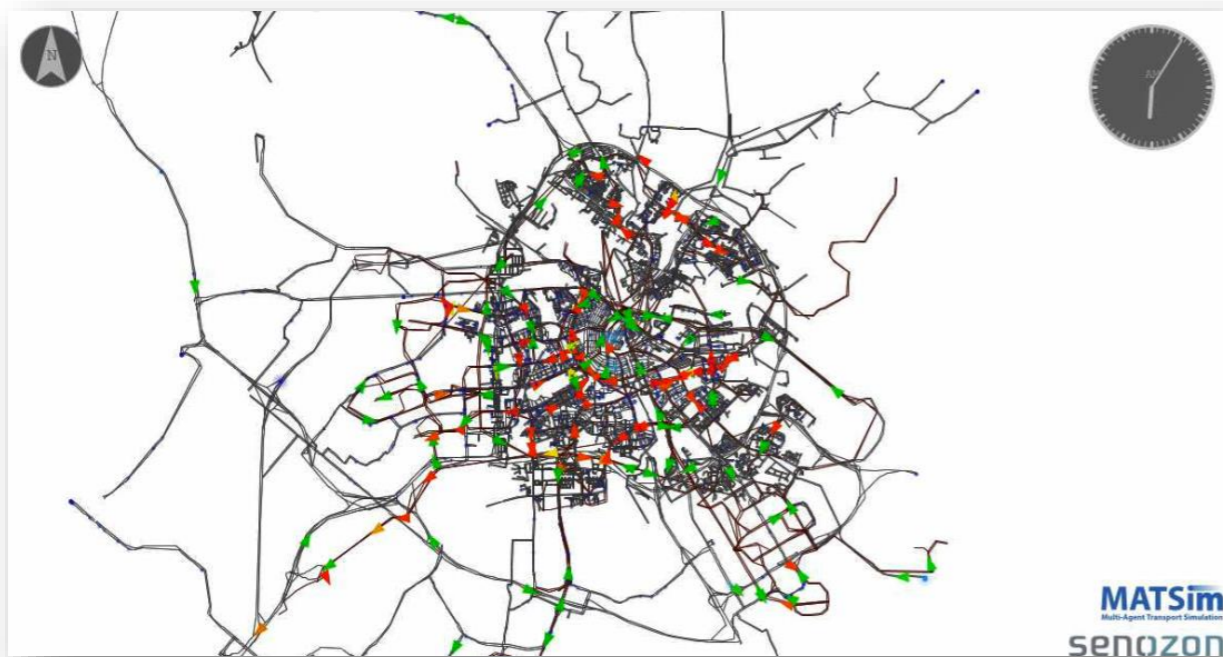
“One size does not fit all” – On-demand services allow for service differentiation and this can lead to an increase in demand.

What are the determinants of the willingness to share a ride? DISCLAIMER: Pre-Covid-19 research!



- Less than 1/3 individuals have strong preferences against sharing rides.
- Main decision driver: time-cost trade-offs.
- Policies to increase pooled shares: (1) introduce per-ride (/pax) tax (/subsidy) on individual (/pooled) requests, and (2) allocate strategic curb space for pick-up/ drop-off of pooled requests.

What about the supply side?



Integrating traditional PT and on-demand services can improve the first-last mile for PT users





- Allowing combination of on-demand and PT results in an overall increase in PT share by about 5%.
- Most of the users that combine PT and on-demand use PT in the base case
- On-demand service mostly used to cover <30% of the trip length
- High volume transfer stops correspond to metro stations and public transport interchange locations within the ring area.








Better results for veh-km and empty drive ratio for the pooled variant

		
Veh-km		✓
Empty drive ratio		✓
Travel time	✓	

There is potential for pooled on-demand services to become more commonplace in urban areas in the future

**Do you want to know more?
CONTACT US!!**

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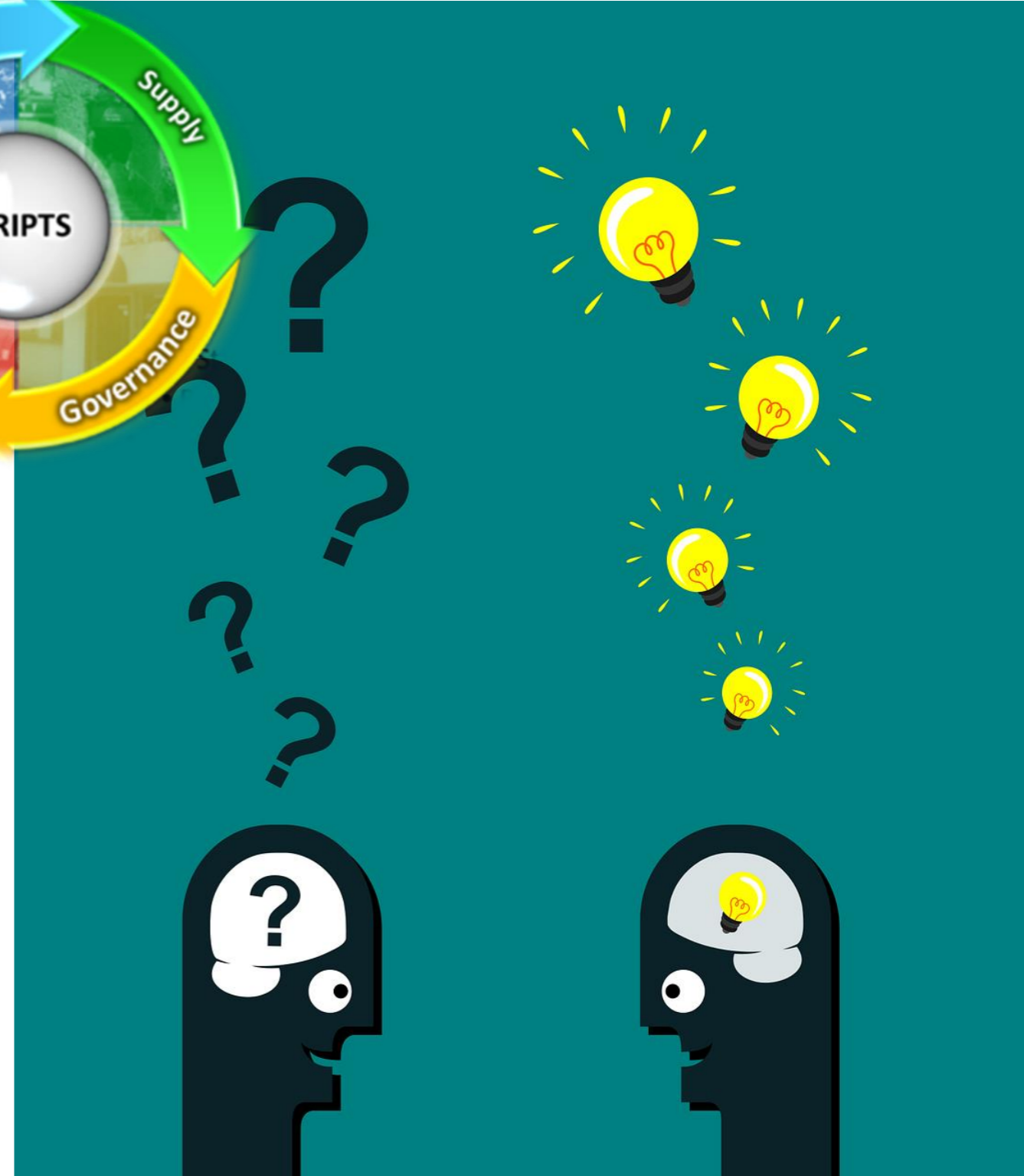
Oded Cats
o.cats@tudelft.nl



PhD theses available online:

[Demand for Urban Pooled On-Demand Services | TU Delft Repositories](#)

[Design and Analysis of On-Demand Mobility Systems | TU Delft Repositories](#)



Formulating an adaptive plan to implement MaaS

March 26th 2021 – Verdus conference

P. Jittrapirom*, V Marchau, R van der Heijden, and H. Meurs

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Senior Researcher, Radboud University



CHALLENGES IN IMPLEMENTING MOBILITY-AS-A-SERVICE (MAAS)

Mobility-as-a-Service MaaS:

- integration of different modes through a single interface
- in an exchange for pay-as-you-go or a monthly subscription
- Promise a shift from an ownership-based to a usage-based transport system



Uncertainties surrounding MaaS



How to develop an implementation plan for MaaS, knowing these uncertainties exist?

Governance and organisation of public transport system:

- Roles of actors? Cooperation from PT operators?
- Who should be platform operator? First to the pole?
- Contractual arrangements?
- Liability and insurance?

Operational aspects:

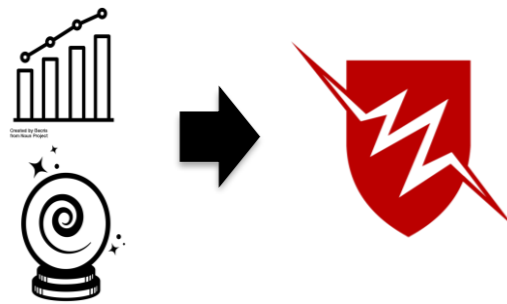
- Fare & revenue distribution?
- Level of service (Planned vs Demand responsive)?
- Data security & asymmetry?

Outcomes:

- Level of sustainability & convenience
- Resource efficiency?
- Equity and Just?

PLANNING FRAMEWORK FOR DEEP UNCERTAINTY

Dynamic Adaptive Policymaking (DAP) – Walker et al. 2013



Dynamic Adaptive policymaking framework

- A move away from predictions; acknowledge uncertainties
- Search for robust policies, focus on monitoring

Benefits:

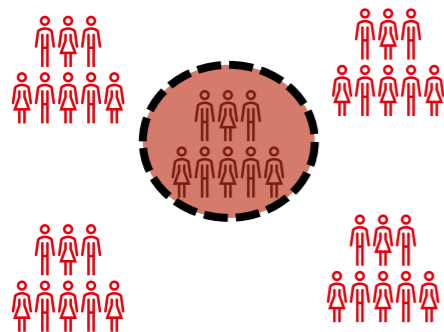
- Can get started right away with available information
- Future-proof planning process
- Can be used as ex-post planning tool to increase plan's robustness



Assisted driving system



Airport planning



Challenges:

- Lack of real-life DAP application* and a limited group of experts involved
- Difficulties in using DAP to deal with:
 - **complex** (uncertainty about system structure), and
 - **contested** (uncertainty about preferences) issues*

(*See Bosomworth et al., 2017)

Cr. Till Teenck, Yazmin Alanis, Becris

RESEARCH PROCESS

APPLICATION OF DAP TO SUPPORT MAAS IMPLEMENTATION

1.Desktop DAP

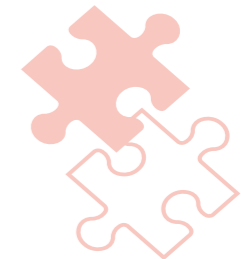
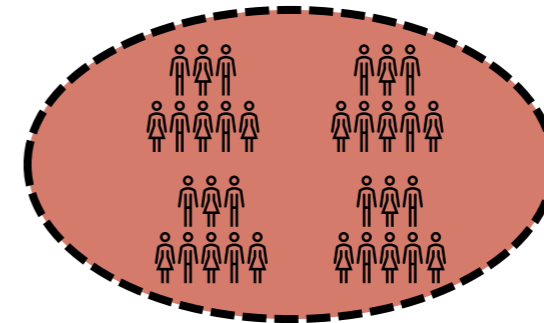
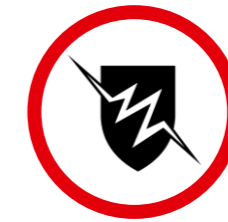
Derive an adaptive plan to implement MaaS from desktop study, literature review, and discussion among a limited group of experts*

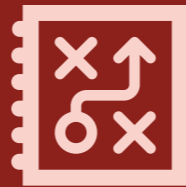
2.Delphi Survey

Gaining a broader perspective by involving global experts*

3.Participatory Planning Session

Contextualize plan through local actors and stakeholders' participations





DELPHI SURVEY FUTURE OF MAAS (2018)

DELPHI SURVEY: FUTURE OF MOBILITY AS A SERVICE

RESULTS



- Three rounds (89 / 46 / 35 respondents)
- Mainly from Europe, have diverse backgrounds (Research, Public, Private, etc.)
- High to very High expertise in Transport and MaaS

Results

Implications

Early market



Area of occurrence : expected period

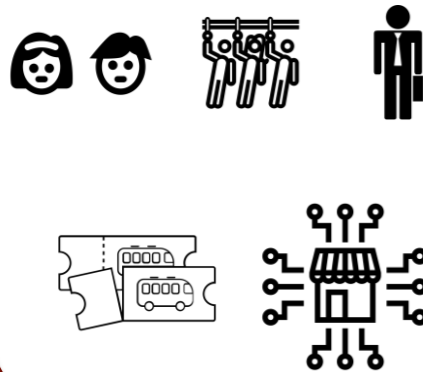
Urban: Expected within 2020
Regional / National: will occur in 2020-2030

Expected early-adopter

- Millennial (21-34) and Gen. Z (under 20) will lead the adoption
- Non-user: 65+, car users, and special needs
- MaaS will attract users from PT & flexible traveller
- Mostly use for commuting and business

Ecosystem

Crucial actors: PT provider, Local authority, and developers
Preferred integrators: PT provider, 3rd party, and Local authority
Least preferred intrators: tele-com providers & investors

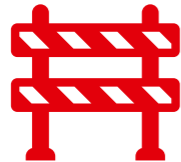


- Challenges in MaaS implementation are non-technical
- Urban MaaS & Rural niches
- Dilemma in market share and potential target groups of MaaS
- Is MaaS a new Taxi?
- The cost of providing tailor-made solution for en-mass?
- Public transport providers holds the rein
- how to ensure values for PT provider in pursuing MaaS
- Trade-off between different integrators



Why implements MaaS (Objectives)?

- Reducing car dependency and usage
- Promote cleaner transport modes
- Provide accessibility to ensure inclusions



What are possible constraints?

- Existing public transport contract & Funding
- Infrastructure
- Limitations in finance and operation regulation



What are available policy to support MaaS?

- Pilot projects
- Clarify roles and responsibilities within the eco-system
- Include MaaS in high-level planning and policy documents



What are necessary condition?

- Close collaboration between key actors and stakeholders
- Availability and standardisation of mobility data
- Successful operationalisation of pilot schemes

Implications

- Is MaaS the right solution for these objectives?
- What else would be required?
- Changes in contractual, regulatory, and budgeting arrangements required
- Pilot project can help to identify these 'special conditions' but need to be used strategically
- Complimentary between short-term and long-term efforts
- Conditions identified reflect assumptions required in implementing MaaS successfully

DELPHI SURVEY

SELECTED PLANNING ELEMENTS

Planning

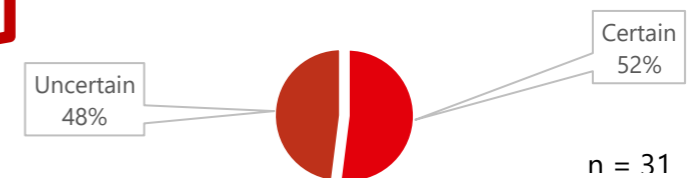


Potential vulnerabilities

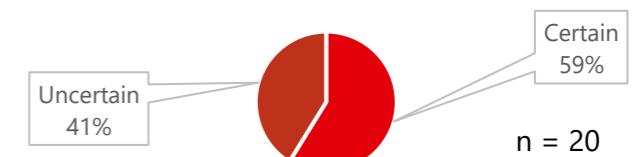
- Crucial actors are unwilling to collaborate
- Lack of an appropriate and attractive business model
- Traveller do not recognise the added value of MaaS

Certainty

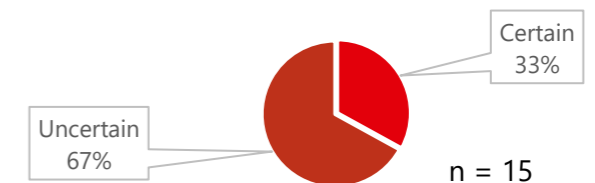
Crucial actors are unwilling to collaborate



Lack of an appropriate business model



Travellers don't recognise added values of MaaS



24 March 2021 50

DELPHI SURVEY

SELECTED PLANNING ELEMENTS

Planning



Potential vulnerabilities

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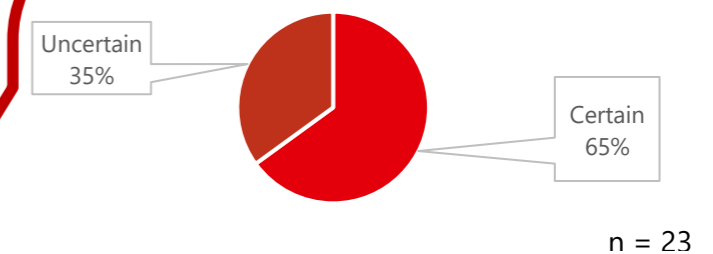


Possible opportunity

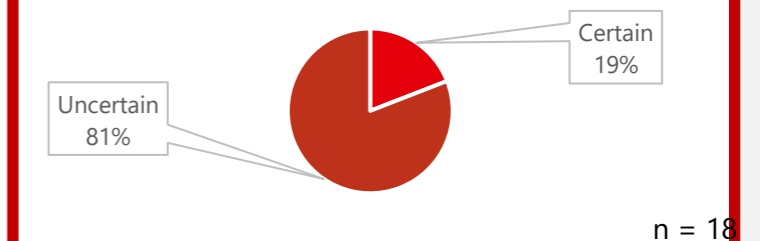
- Active collaborations between actors and stakeholders
- Strengthening of political and financial support
- Travellers' satisfaction with the project is above expectation

Certainty

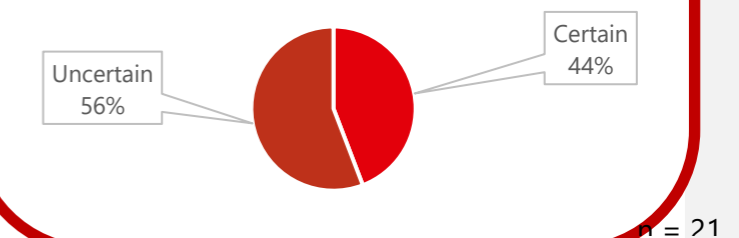
Active collaborations between stakeholders



A strengthening of political and financial supports



Travellers' satisfaction is above expectation



24 March 2021 51



Potential vulnerabilities

- Crucial actors are unwilling to collaborate
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Possible opportunity

- Active collaborations between actors and stakeholders
- Strengthening of political and financial support
- Travellers' satisfaction with the project is above expectation



Interesting remarks

- Marketplace approach vs mobility package approach
- A stronger role for government and public authority is desirable to ensure societal benefits
- Potential social problems & inequality



Challenges in scaling up ?

- Vendor & integrator lock-in
- User acceptance
- Expansion of collaborations & operation

Implications

- Establishing collaboration in MaaS is a challenge
- What can be a suitable business model for MaaS?
- Active use of pilot project
- Wider implications of MaaS
- Plan for up-scaling



INTERACTIVE WORKSHOP (2019)

NIJMEGEN REGION MAAS 2030 – LOCALIZATION OF THE IMPLEMENTATION PLAN

SELECTED RESULTS

	Government	Platform operator	Public transport provider	Travelers
Goals	Accessible; Unlock all modalities	Fit with travellers' needs	Healthy operation	Convenience, Affordable travel
Definition of success	Eliminate monopoly	Successful business case	Greater traveler satisfaction	Ease of travel
Limitations	Unclear role of government	Financial & market risks	Meeting diverse need / scale	Complex service

Source: Jaap Sytsma (MuConsult report)

FORMULATING AN ADAPTIVE PLAN TO IMPLEMENT MAAS SUMMARY

- We implement a Dynamic adaptive planning (DAP) planning framework that address uncertainty surrounding MaaS concept
- We use the Delphi Method and an interactive workshop to widen participations and perspectives included
- The process identify 'jigsaws' to support planning process in implement MaaS
 - Early market of MaaS, its objective, constrains and possible policies
 - Enable quantification level of agreement and uncertainty in expert opinion
 - Enable opinion that may be outlying in normal settings to be heard
- The process is adopted-ready for local authority interested to implement MaaS

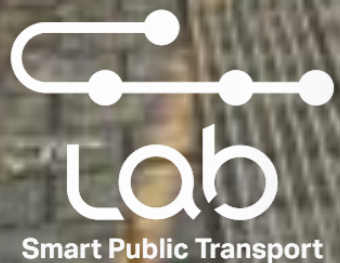
Next:

- Formulating a process to support sustainable transport transition (onthemoveproject.nl)
- Inclusions of visioning exercise and participatory planning into the process

MaaS en flexibilisering mobiliteitsdiensten

Hoe nu verder?

Maart 2021



Niels van Oort



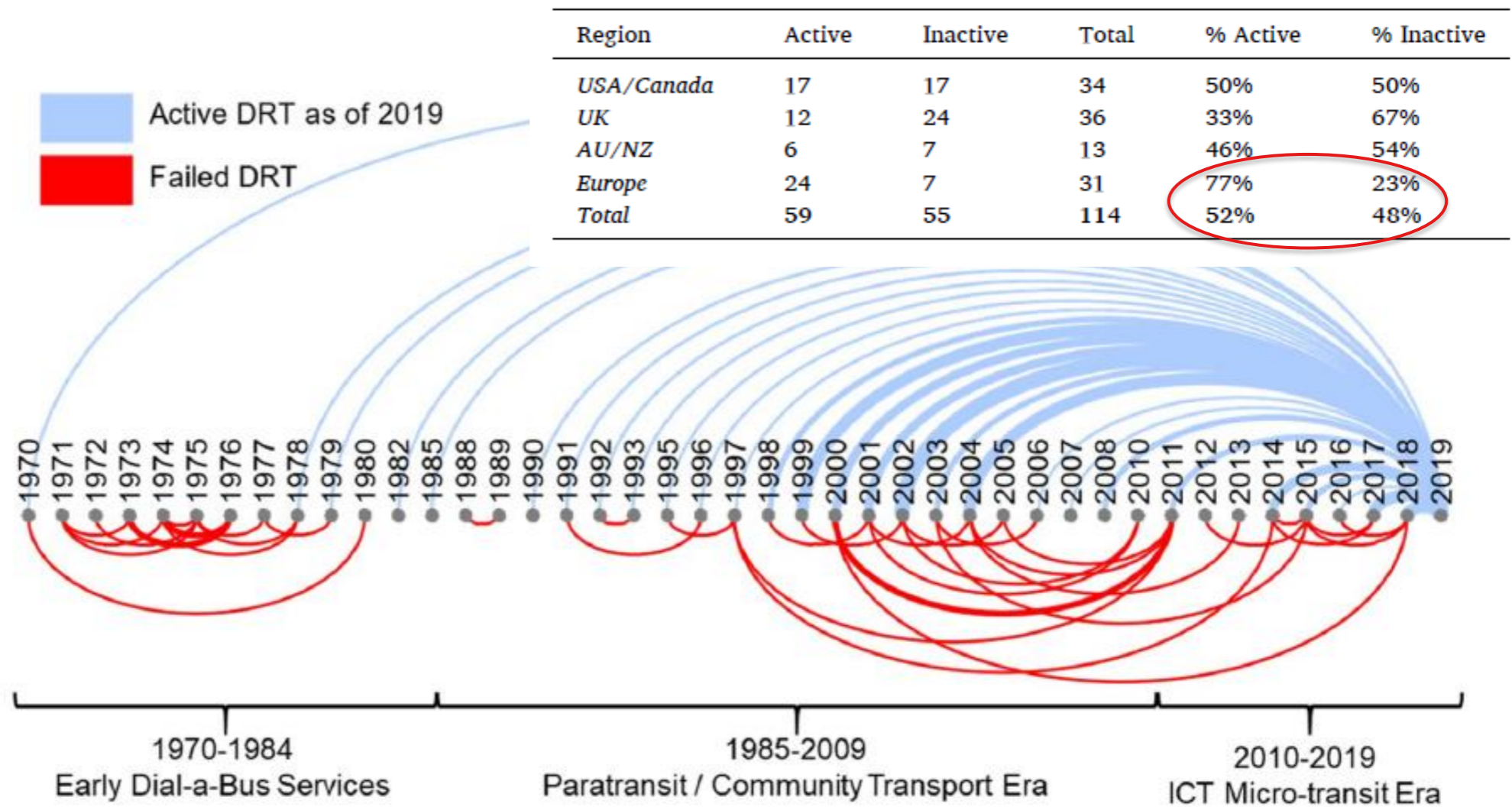
smartPTlab.tudelft.nl



@Niels_van_Oort

Foto: OV Magazine

Flex OV wereldwijd



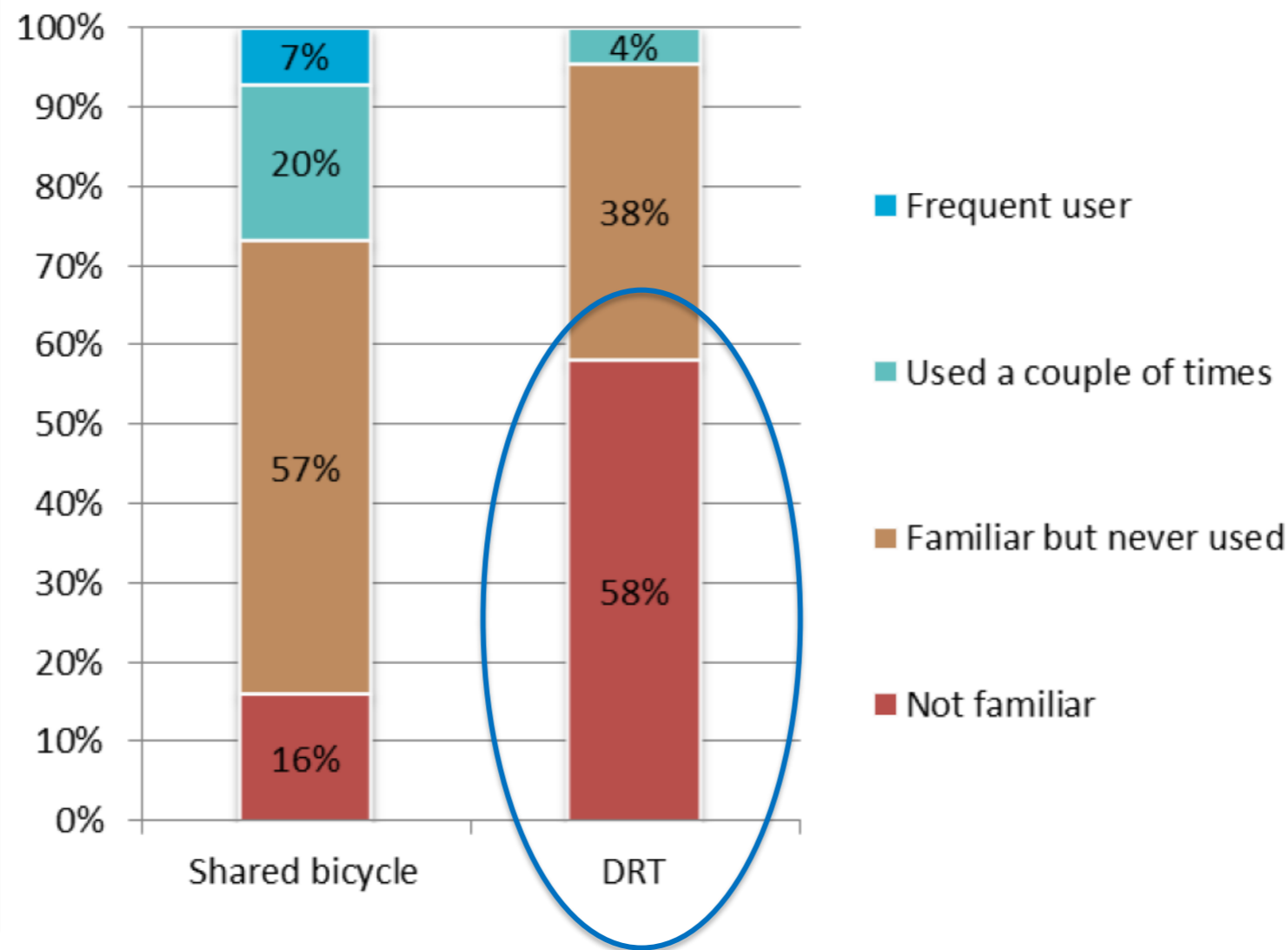
Currie en Fournier (2020)

Lessen

- “Increased mobility is rather intangible when compared to the harsh reality of deficits on a balance sheet” ¹
- Koppel aan specifiek vervoer voor rechtvaardiging extra subsidie; WMO?
- Goede marketing is essentieel

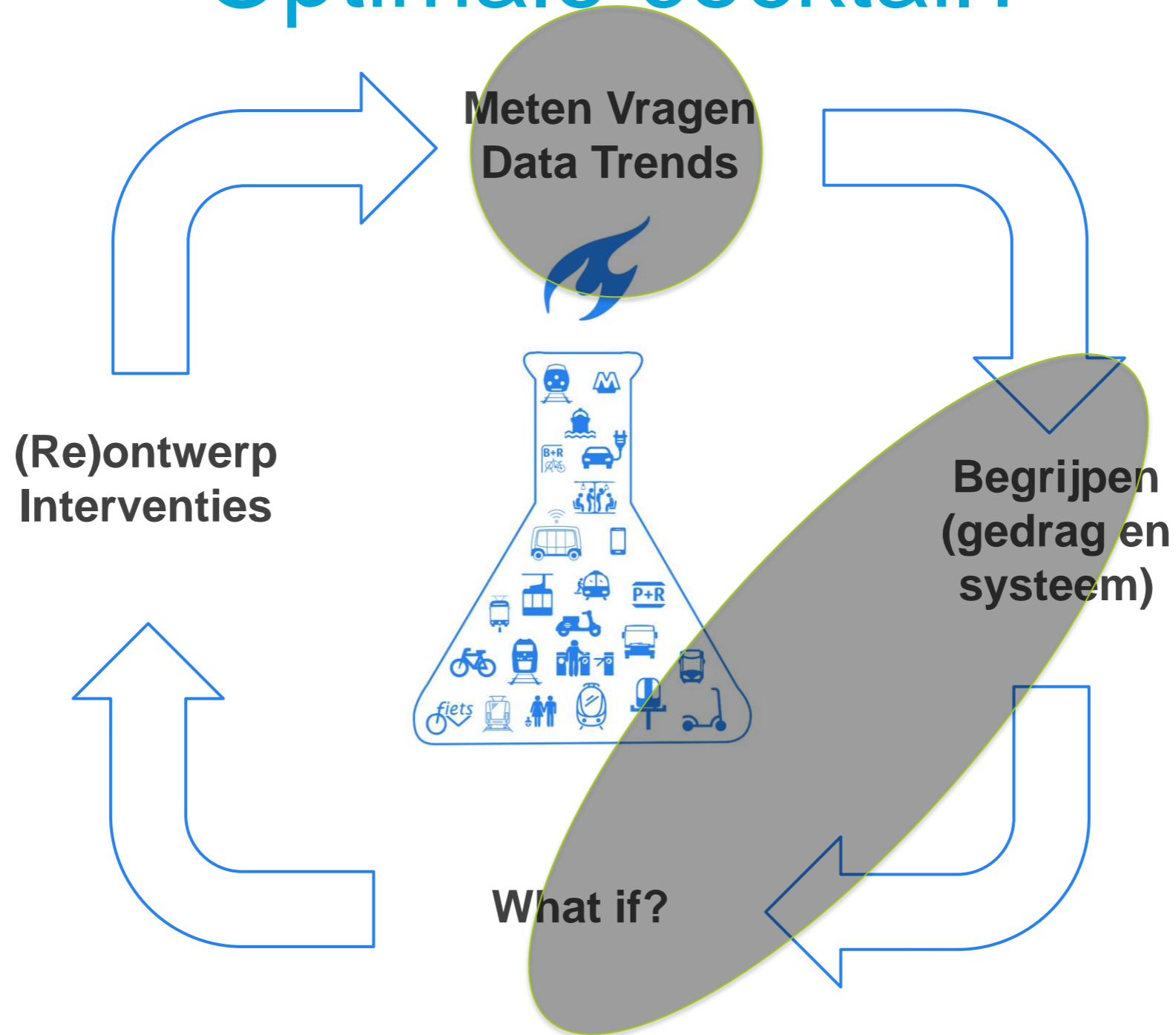
¹Transport Canada (1978), Currie en Fournier (2020), Alonso-Gonzalez (2018), Coutinho (2020), Bronsvort (2020), Enoch (2004), Van Oort (2020)

Onbekend maakt onbemind?



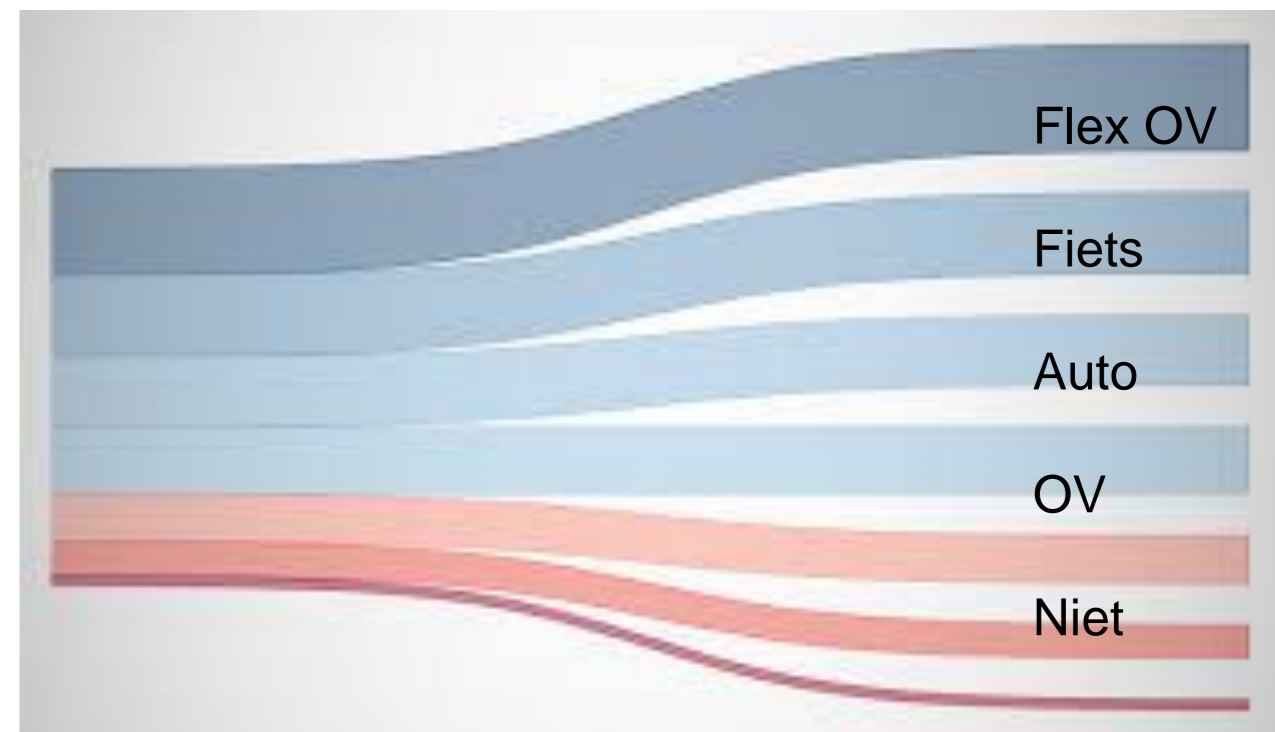
Bronsvoort et al. (2020)

Optimale cocktail?





Doelen en modal shift

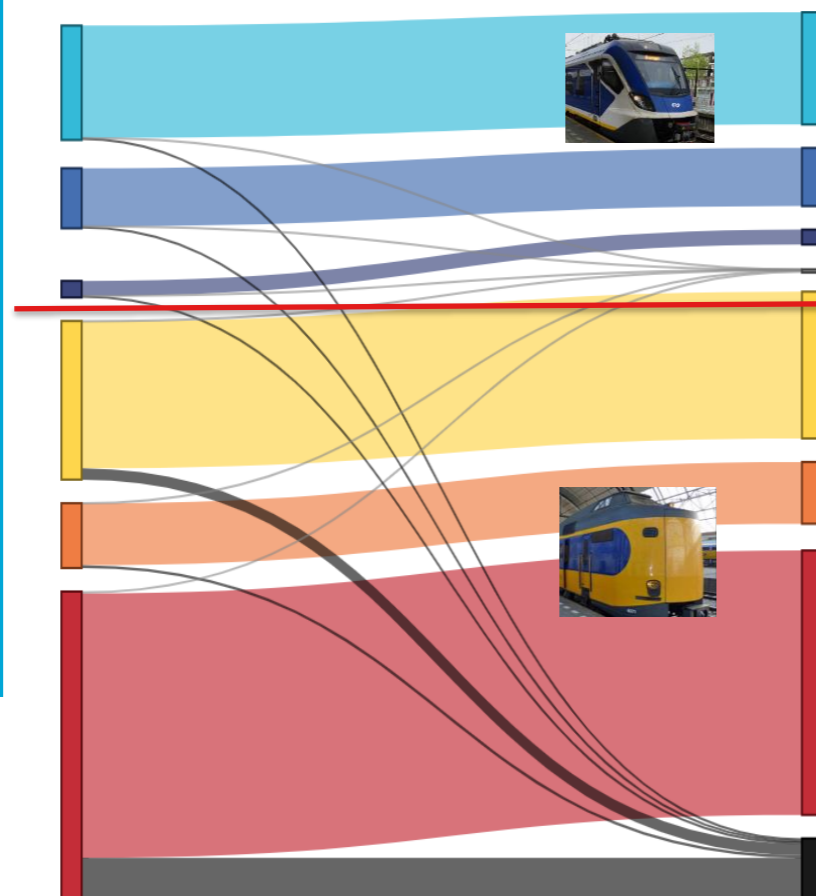


Fictief voorbeeld modal shift

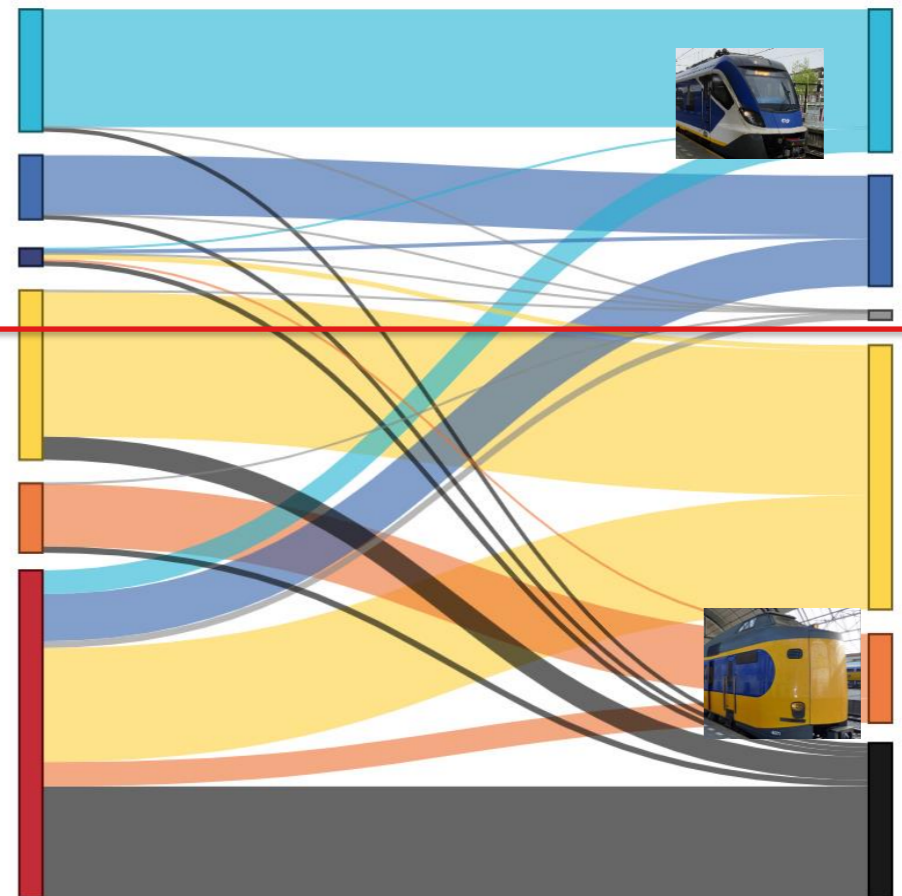
Van Oort et al. (2017)

Flex services to rail stations: modal shift

COMPETITION



SUBSTITUTION



- Bicycle -> Local
- Car -> Local
- PT -> Local
- FLEX -> Local
- Bicycle -> InterCity
- Car -> InterCity
- PT -> InterCity
- FLEX -> InterCity

Meer informatie & contact

